

VACANCY: MANAGING DIRECTOR

ABOUT EPTC AND THE POSITION

Eswatini Post and Telecommunications Corporation (EPTC) is a “Category A” public enterprise, established by the Eswatini Post and Telecommunications Act No. 11 of 1983, revised in 2013 and is wholly owned by the Eswatini government. Its parent is the Ministry of Information and Communications Technology. The Corporation is made up of four business units: Eswatini Telecom, Eswatini Post, Phutfumani Couriers and Freight and the National Contact Centre. EPTC’s policies are strategically designed to being an efficient, dependable and modern service provider through the optimal use of ICTs.

EPTC is currently engaged in a process of recruiting a Managing Director (MD) to lead and grow the Corporation, maintain its position as the top player in the telecommunications sector in Eswatini and ensure all operations align with Government’s Road Map, strategic goals, drive financial success, operational efficiency, and technology innovation to achieve long-term, sustainable growth.

The MD exercises control and executive management of the Corporation and reports to the Board of Directors.

KEY PERFORMANCE AREAS

Administrative and Financial: General oversight of all EPTC activities - manage the day-to-day operations, and assure smoothly functioning, efficient organization | Accountabilities for the Executive Committee | Oversee fiscal activities including budgeting, reporting and audit | Manage effective partnerships with key stakeholders including Parliament, Cabinet, Ministry of ICT, Regulator, key industry players | Lead the development, execution and evaluation of the Corporation’s strategy | Ensure that management and employees are continuously engaged on the Corporation’s strategy and performance | Ensure compliance of the Corporations’ policies to the Government statutes | Negotiate agreements and other legal documentation relating to the operations of EPTC.

Secretarial: Subject to the directions of the Board, the MD may assist the Board of Directors articulate its own role and accountabilities and that of its committees and individual members and help evaluate performance regularly | Assist the Board of Directors determine EPTC’s values, mission, vision, and short- and long-term goals.

QUALIFICATIONS AND EXPERIENCE

Academic and Professional Requirements: | BSc. in Telecommunications or equivalent qualification | Master’s in Business Leadership/Administration an added advantage | Professional registration with accredited and recognised institution

Experience: 10 - 15 years’ experience in various Executive Management/leadership roles in a variety of businesses and industries | Execution of large projects in a timely, cost-effective manner | Proven experience in turning around ailing institutions to profitability | Leading with integrity and honesty

BEHAVIOURAL COMPETENCIES

Analytical and Strategic Thinking | Excellent communication and interpersonal skills | Business Acumen | Leadership | Results Driven | Financial Management

APPLICATION PROCEDURE

Applications should be directed to the recruitment agency as follows:

The Recruitment Consultant | KQ Consulting (Pty) Ltd | P. O. Box 710, Manzini, Eswatini | Emailed to: recruitment@kq.co.sz | Closing date is **19th November 2025** | Correspondence will be limited to short-listed applicants only. Candidates will be required to undergo psychometric testing, vetting and security clearance.